



Personal Info	
---------------	--

Full Name:	
Age:	
Nationality:	
Education degree:	
Contact Information: (Phone, Email)	
LinkedIn Profile or Professional Website(Optional):	
Current Position and Employer:	
Previous Positions and Duration:	

Relevant Experience	
---------------------	--

Describe your experience with GNSS and RTK devices.	
Have you worked with any specific GNSS models similar to Nerxon's N100, N300, or N500? If yes, which ones?	
Detail your previous roles in sales and leadership positions.	
What were your main responsibilities and achievements?	
Describe your familiarity with tools like AutoCAD, augmented reality (AR), and map technologies.	
How have you utilized these tools in your previous roles?	

Understanding of Nerxon and Its Products	
--	--

What do you know about Nerxon's GNSS devices (N100, N300, N500)?	
How do you think these products compare to competitors in terms of performance and features?	

What industries do you believe our GNSS devices are most crucial for?

How would you approach selling these products to these industries?

**Strategic Vision and Sales Approach**

Outline your approach to developing and executing a sales strategy for high-performance GNSS devices.

How would you handle objections and challenges in selling these advanced products?

Describe your leadership style and how it has contributed to your past successes.

How do you plan to lead a sales team in a high-tech environment?

**Technical Skills and Knowledge**

Detail your technical expertise relevant to GNSS technology and surveying equipment.

How comfortable are you with explaining complex technical concepts to clients?

How would you manage and promote the customized features of our products, such as the user-friendly app and Type-C battery?

**Performance Metrics and Goals**

What metrics or KPIs have you used to measure your success in previous roles?

How do you plan to achieve and exceed sales targets for Nerxon's products?

What are your immediate goals for the first 6 months in this role?

How would you align your goals with Nerxon's overall business objectives?	
<b>Cultural Fit and Company Values</b>	
How do your personal and professional values align with Nerxon's mission and vision?	
Describe a situation where you demonstrated values similar to those of Nerxon.	
How do you stay updated with industry trends and innovations?	
Provide an example of how you have adapted to changes or innovations in your field.	



**Nerxon Company**

**Leader Candidate**

Name (Supervisor):  
 Signature: \_\_\_\_\_  
 Date:

Name:  
 Signature: \_\_\_\_\_  
 Date: